



Corporate Profile

Solutions Advisor / Systems Integrator of Information Technologies

Customer Centric Organization



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Since 1999

Since 2002

Journey to Value:

Information Technology Services Industry



To Be Distinguished

Stand Out with Excellence Among Fierce
Competition without Tangible Products



To Sustain & Keep Value

Maintain Success, Business & Leadership in a
Rapidly & Ever Changing Industry



Empowered Staff Members



Introduce Technologies that Add Value



Project Management Methodology



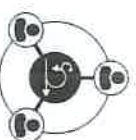
Innovative Quality Assurance Program



Efficient Workflows & Tools



Distinguished Customer Care



Agile and Self Organizing

Our Services...



Solutions Architecting / Advisory

Experienced Solutions Architects that Map Technologies to Business Needs



Project Management

Hybrid Methodology Extremely Focussed on Objectives, Outcomes & Benefits



Maintenance with SLA's

Service Level Agreements to Ensure Customers' Business Continuity



Technical Deployments / Systems Migration & Integration

Shared Pool of Highly Qualified and Empowered Technical Engineers



Managed Services & Resident Engineers

On-Prem or Remote Professionals for L1/L2 Operations

Quality Management



Our Solutions...

Cyber Security...

- Cyber Security Technologies
- Cyber Security Services



Data Infrastructure...

- Smart Data Centers / Private Clouds
- Infrastructure Software



Data Networking...

- Data Center Networking - SDN, Wireless, Performance Monitoring
- SD-WAN, Collaboration



Cloud...

- “as a Service” Offering
- Cloud Professional Services



Cyber Security solutions...

To Protect Confidentiality, Integrity & Availability of Information

Securing Your Remote Workforce	Risk-Based Vulnerability Management	Platform Approach to Detection and Response	Cloud Security Posture Management (CSPM)	Simplify Cloud Access Controls
DMARC	Passwordless Authentication	Data Classification and Protection	Workforce Competencies Assessment	Automating Security Risk Assessment

2020-2021 Top Security Projects by **Gartner**.

- Cloud Access Security Brokerage (CASB)
- Privileged Access Management (PAM)
- Network Detection & Response (NDR) / Network Traffic Analysis (NTA)
- Risk Based Vulnerability Management & Compliance - IT, IoT & Operational Technology (OT)
- Database Access Management (DAM) / Database Security / RASP / Advanced Bot Management and Protection
- Email Security, Imposter Protection, DMARC, Insider Threat Management, Cyber Security Awareness (PSAT)
- DNS Security (DNSSec, Data Exfiltration)
- Next Generation Endpoint Protection - Endpoint Detection & Response (EDR)
- Security Event & Information Management (SEIM)
- User & Entity Behavior Analytics (UEBA)
- Network Access Control (NAC)
- Security Orchestration, Automation, and Response (SOAR)
- Breach and Attack Simulation (BAS) / Controls Validation Platform
- Threat Intelligence and Security Analytics

proofpoint **imperva** **VECTRA** **ATTACKIQ** **tenable** **Infoblox** **thycoitic** **exabeam** **TREND** **okta** **orubo**

palcoalto **PulseSecure** **FORTINET** **FIREMON** **RSA** **THALES** **RAPID7** **IS** **FireEye** **Symantec**

Boldon James **FORCEPOINT** **ANOMALI** **LogRhythm** **splunk** **ForeScout** **CROWDSTRIKE** **kaspersky** **citico**

Data Infrastructure solutions...

Digital Transformation & Business Continuity

Smart Data Centers...

- Hyperconverged Infrastructure Systems (HCI)
- Integrated Infrastructure Systems (IIS) & Disaggregated Hyperconverged Infrastructure (dHCI)
- Data Protection Solutions (Replication & Disaster Recovery, Backup, Archiving, etc.)
- Digital Transformation (Operations Automation)

Infrastructure Software...

- Server Virtualization / Clustering
- VDI (Desktop & Application Virtualization)
- Mobile Device Management & Workspace Solutions
- Application Performance Monitoring
- Digital Workspace & Content Collaboration



Cloud solutions...

“as a Service” offering...

-  Backup as a Service (Baas)
-  Vulnerability Assessment as a Service (VAaaS)
-  Disaster Recovery as a Service (DRaaS)
-  Email Security as a Service
-  Firewall as a Service (FWaaS)

Cloud Professional Services...





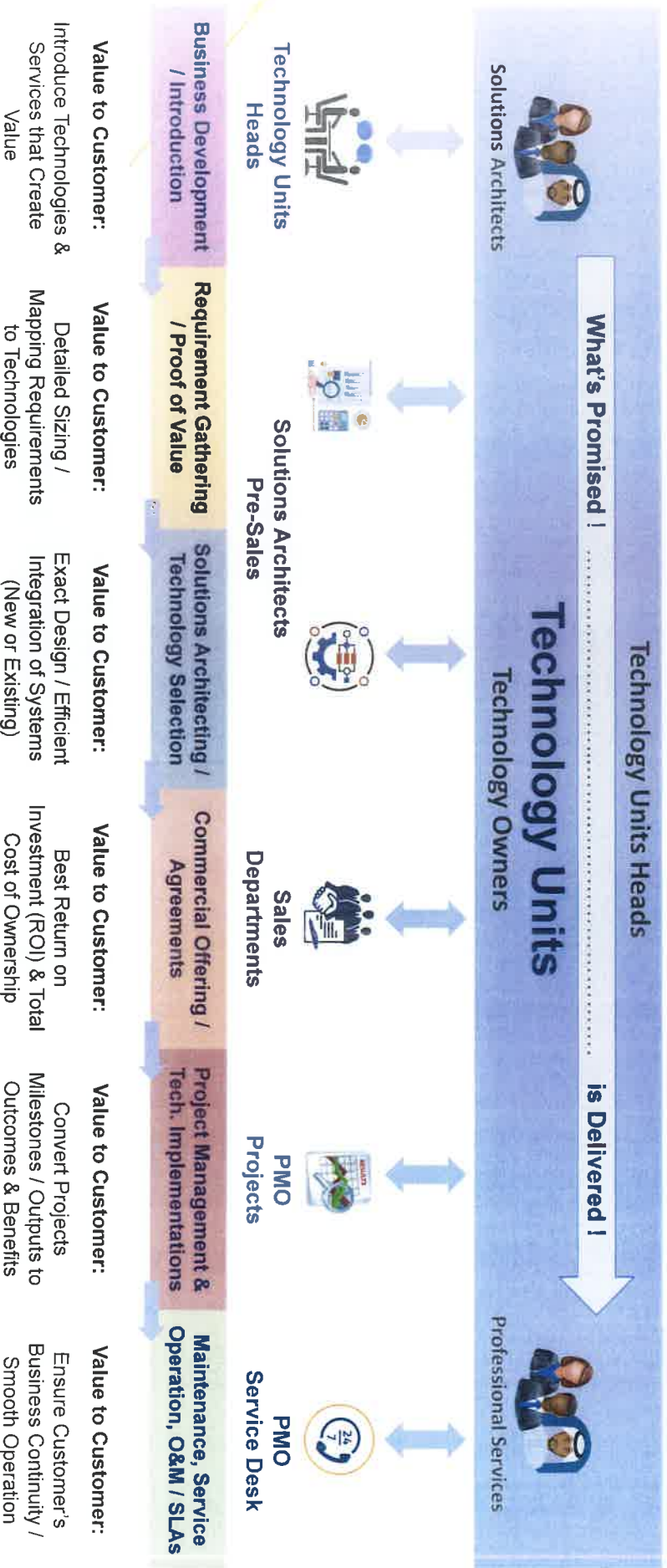
Data networking solutions...

Smart & Mobile

- SD-WAN and SDN for Datacenter and Enterprise Networking
- Wired & Wireless
- DNS/DHCP/IPAM
- Data Center Networking
- Network Performance Monitoring



Technology Units... Our Technology Owners



PMO Projects Departments... Hybrid Methodology

Practices for Ultimate Performance (Project Milestones => Benefits to Customers)

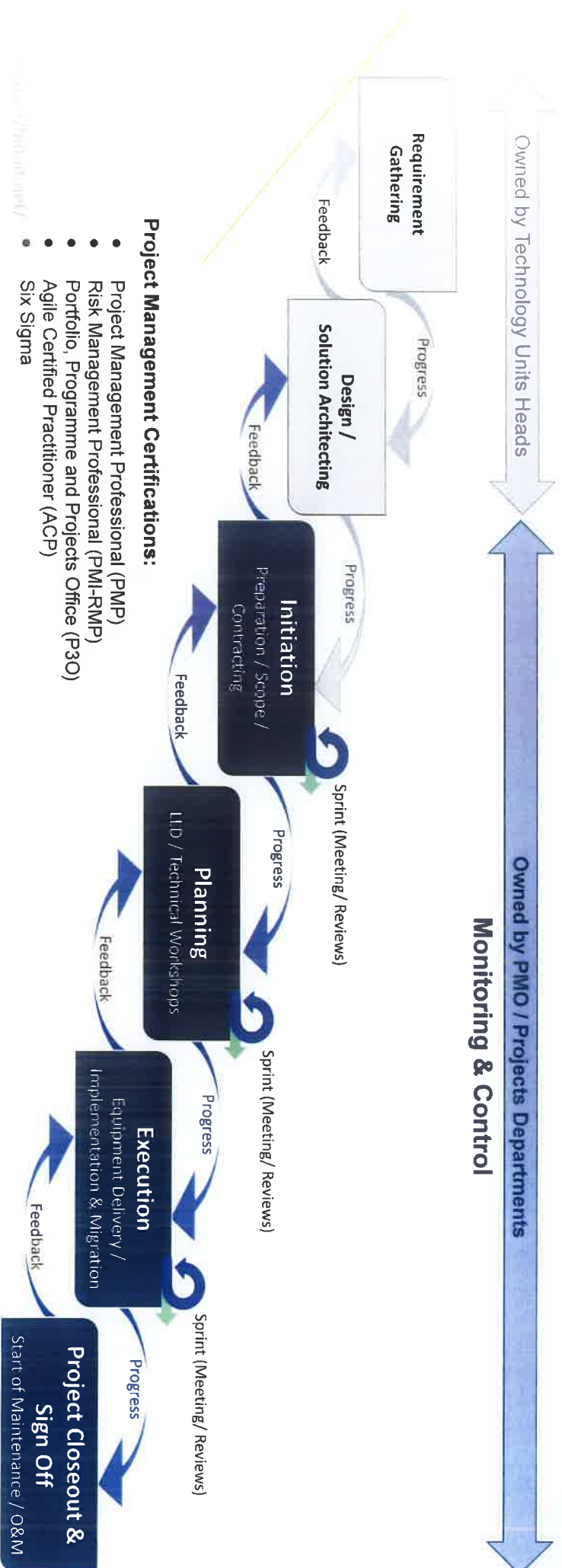


Waterfall

Agile / Scrum

Six Sigma ("Plan, Do, Check & Act")

Owned by PMO / Projects Departments
Monitoring & Control



Project Management Certifications:

- Project Management Professional (PMP)
- Risk Management Professional (PMI-RMP)
- Portfolio, Programme and Projects Office (P3O)
- Agile Certified Practitioner (ACP)
- Six Sigma

PMO Service Desk Department...

Service Portfolio... Basic Services



Preventive Maintenance

- Systems health check & reporting
- Problem mitigation & avoidance plans
- Software updates & patching (subject to manufacturer's T&Cs)
- Basic network audit at beginning of contract for early discovery of problems



Remedial Maintenance

- Incident response as per signed SLAs
- Root cause / risk analysis alongside with principle vendors
- Principle vendor TAC engagement (subject to manufacturer T&Cs)
- Outage planning



RMA (Return to Manufacturer Authority)

- RMA principle vendors procedures & documentation
- Testing & verification subject to maker's T&Cs

Service Operation...

Incident Management Process...

Return Material Authorization (RMA) Process...



Problem

The cause of one or more incidents



Design Error

Design flaw or malfunction that causes a failure of one or more IT services or other configuration items



Operational Issue

Improper operational practices or violation of maker operations conditions



Root Cause

The underlying cause of a problem



Our Promise :

“Certainty & Clarity”

We're **CERTAIN** we will always deliver & we have **CLARITY** on how to do it

Thank You.



www.betait.net



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